|  |  |
| --- | --- |
|  | SuperCommunity Banks Treasury Management Agenda |
|  | The Dewberry, Charleston, SCApril 7 - 8, 2022(Casual attire; jeans welcome) |

# [Wednesday, April 6th]

|  |  |
| --- | --- |
| [5:45 PM]  | Meet Anat in the lobby. Anat’s mobile: (916) 717-1710. |
| [6:00 PM] | Optional dinner offsite\*. |

# [Thursday, April 7th]

|  |  |
| --- | --- |
| [7:30 AM] | Breakfast |
| [8:00 AM] | Roundtable Discussion• Bring 2-3 good ideas to share with the group• Bring one best practice• Discuss an example of what not to do (disasters)•. Bring questions you’d like to ask• TM org chart (bring yours) and infrastructure growth strategy |
| [10:00 AM] | Break |
| [10:15 AM] | Discussion continued |
| [12:00 PM] | Lunch |
| [1:00 PM] | Smart safe |
| [1:45 PM] | Commercial card features, functionality, target market (bring yours) |
| [2:30 PM] | Sales process, timing, best practices; stack ranking best practices |
| [3:30 PM] | Adjourn |
| [5:45 PM] | Meet in the lobby. |
| [6:00 PM] | Dinner offsite\*. |

# [Friday, April 8th]

|  |  |
| --- | --- |
| [7:30 AM] | Breakfast: Topics for our next meeting |
| [8:00 AM] | TM segmentation: small business, middle market, etc? Support? Onboarding? |
| [9:00 AM] | RTP update |
| [10:15 AM] | Break |
| [10:30 AM] | Partnering with other lines of business to optimize growth |
| [11:00 AM] | Top projects for 2021/22 |
| [12:00 PM] | Adjourn |

\*Guests are welcome.

Note: Please bring copies for everyone.