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|  | SuperCommunity Banks Treasury Management Agenda |
|  | The Dewberry, Charleston, SC  April 7 - 8, 2022  (Casual attire; jeans welcome) |

# [Wednesday, April 6th]

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| [5:45 PM] | Meet Anat in the lobby. Anat’s mobile: (916) 717-1710. |
| [6:00 PM] | Optional dinner offsite\*. |

# [Thursday, April 7th]

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| [7:30 AM] | Breakfast |
| [8:00 AM] | Roundtable Discussion  • Bring 2-3 good ideas to share with the group  • Bring one best practice  • Discuss an example of what not to do (disasters)  •. Bring questions you’d like to ask  • TM org chart (bring yours) and infrastructure growth strategy |
| [10:00 AM] | Break |
| [10:15 AM] | Discussion continued |
| [12:00 PM] | Lunch |
| [1:00 PM] | Smart safe |
| [1:45 PM] | Commercial card features, functionality, target market (bring yours) |
| [2:30 PM] | Sales process, timing, best practices; stack ranking best practices |
| [3:30 PM] | Adjourn |
| [5:45 PM] | Meet in the lobby. |
| [6:00 PM] | Dinner offsite\*. |

# [Friday, April 8th]

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| [7:30 AM] | Breakfast: Topics for our next meeting |
| [8:00 AM] | TM segmentation: small business, middle market, etc? Support? Onboarding? |
| [9:00 AM] | RTP update |
| [10:15 AM] | Break |
| [10:30 AM] | Partnering with other lines of business to optimize growth |
| [11:00 AM] | Top projects for 2021/22 |
| [12:00 PM] | Adjourn |

\*Guests are welcome.

Note: Please bring copies for everyone.