**SuperCommunity Retail Banking Peer Group Forum**

# The Andaz Resort and Bungalows, Scottsdale, AZ

# March 12-13, 2020

**AGENDA**

*(Casual Attire, jeans welcome)*

**Wednesday, March 11th (optional)**

6:00 pm Dinner offsite; meet in the lobby\* Anat’s cell number 916 7171710

**Thursday, March 12th**

7:30a.m. Breakfast

8:00 Roundtable Discussions

* Bring 2-3 good ideas to share with the group
* Bring one best practice
* Discuss an example of what not to do (disasters)
* Bring questions you’d like to ask
* Fee Income Strategies
* Incentive compensation plans (by position and by LOB) – bring yours

10:00 Break

10:15 Discussions continued

12:00 Working lunch: Panel: OnDeck, Numerated Technologies.

1:00 Deposit growth strategies

2:15 Break

2:30 Digital strategy

3:30 Adjourn

5:45 Meet in the lobby; dinner offsite \*

**Friday, March 13th**

7:30  Breakfast – Goals for the next meeting

8:00 Branch transformation, design, automation

9:30 Break

9:45 Non-interest income best practices

10:45 Sales and onboarding in a multi-channel model

12:00 p.m.  Adjourn

\*Spouses and guests are invited

NOTE: **Bring enough copies for everyone**

**NEXT MEETING: Thursday-Friday, September 24-25, 2020**